

COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2015-2016

	SPARC	GLC	MOR
Delivery Fee-USDA Brown Box	\$2.65 per case	\$2.75 per case	\$2.64 per case
Delivery Fee-USDA Processed Foods	\$2.45 per case	\$2.50 per case for Fee-for-Service items. Net-off-Invoice (NOI) pricing already includes any delivery fees.	\$2.34 per case
Delivery Fee-DoD Produce	\$2.65 per case	\$2.75 per case	\$2.59 per case
Weekly Delivery by Distributors	Yes - \$350 minimum for delivery (no case minimum)	Yes - \$500 minimum for delivery (12 case minimum)	Yes - \$350 minimum for lower peninsula schools / \$1450 minimum for U.P. schools (no case min)
USDA Foods/Commercial same truck	Yes	Yes	Yes
Membership Fee	<ul style="list-style-type: none"> 1st year of membership: No fee. 2nd year of membership: No fee if school receives less than \$1,000 in entitlement, \$100 fee if less than \$2000 in entitlement, or \$250 fee if school receives more than \$2,000 in entitlement. 10% early payment rebate if paid within 45 days. 	<p style="text-align: center;">Commodity Entitlement Level = Annual Fee 0 - \$5,000 = \$150; \$5,001 - \$25,000 = \$350 \$25,001 - \$50,00 = \$450; > \$50,000 = \$550</p>	\$250 per year
Third Party Administrative Fees	No other fees. All rebate money paid semi-annually directly to your food service program. None of the rebates you earn are used to offset a pre-paid administrative fee to a third party	<ul style="list-style-type: none"> Commercial Bid (Optional) - Annual HPS dues range between \$700 (min) and \$3045(max). Dues calculated based on annual sales multiplied by \$0.0095 	No fees
Rebates	<ul style="list-style-type: none"> Rebates when 80% purchased from Sysco. Also based on enrollment: 15,000+ students - 2%; 5,000-14,999 - 1.5%; 1-4,999 - 1% 1% rebate on all purchases if invoices are paid within 14 days. 	<ul style="list-style-type: none"> Commercial Purchases - 1.25% rebate on all food purchases if school commits to purchasing from GFS 	<ul style="list-style-type: none"> 1% rebate on all purchases if invoices are paid within 10 days.
		<ul style="list-style-type: none"> Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS 	<ul style="list-style-type: none"> Drop-size discounts
		<ul style="list-style-type: none"> 1% credit on invoice if paid within 10 days 	<ul style="list-style-type: none"> Schools can earn rebates based on buying habits and combination of products.
Volume Discounts	100% of volume discounts	100% of volume discounts	100% of volume discounts
Contracted Distributor	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
Storage Fees on USDA Foods	No Storage Fees	\$.02 per case each month after 90 days of no movement. Carry-over brown box will be force-shipped.	No Storage Fees
WBSCM Preordering of USDA Food	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Processing Bids for USDA Foods	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Commercial Food Bids	By SPARC Administrator including Milk and Bread Bids for member districts	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
Service Area of the Consortium	Entire State with SYSCO Food Service	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
Contact Info for each Consortia:	Terri Sincock SPARC Executive Director Phone: 248-310-3988 FAX: 517-552-1201 tsincock@manistee.org	Nancy LaFave, Escanaba Schools Teresa Allen, HPS Nancy Ph: 906-789-5597 Teresa Ph: 800-632-4572 glc_administrator@hpsnet.com	Chuck Wolford, Wayne RESA (734) 334-1511 Lori Adkins, Oakland Schools (248) 209-2102 WolforC@resa.net FAX: 734-334-1662 Lori.Adkins@oakland.k12.mi.us FAX: (248) 209-2523
Additional Information:	<ul style="list-style-type: none"> Free 2-day Annual Educational Conference (Aug) 	<ul style="list-style-type: none"> Moved to a single bank system in SY13-14 	<ul style="list-style-type: none"> Third year of HUCCS approved Cycle Menu with food costs.
	<ul style="list-style-type: none"> HUSSC Compliant Cycle Menu 	<ul style="list-style-type: none"> Top Item Review Analysis - www.hpscat.com 	<ul style="list-style-type: none"> Fourth year of successful one-bank system for entire consortia to better utilize entitlement.
	<ul style="list-style-type: none"> Moved to a single bank system in SY13-14 	<ul style="list-style-type: none"> Membership Trainings/Meetings 	<ul style="list-style-type: none"> Full 1000 item commercial bid available at no cost
	<ul style="list-style-type: none"> Weekly tracking via drawdown & velocity reports 	<ul style="list-style-type: none"> Commodity Invoice Data - Historical Archiving (7 yrs) 	<ul style="list-style-type: none"> Annual Back-to-School Workshop/Food Show w/CEUs
	<ul style="list-style-type: none"> \$6,000 in Scholarships / \$100 in Monthly Grants 	<ul style="list-style-type: none"> Cycle Menus 	
	<ul style="list-style-type: none"> Interactive Educational Information Website 	<ul style="list-style-type: none"> Commodity Tracking System & Inventory Support 	